

tobytravanner

MC • Facilitator • Trainer • Business Coach • Keynote Speaker

If you're looking for a speaker for your next conference, event or launch, look no further than Australia's number one business MC, Toby Travanner.

Quite simply, Toby is the best of the best. He's not only in high demand from companies and agencies Australia-wide, but he's the speaker's speaker - greatly admired and respected by his peers.

But that's not all - Toby is also a highly sought-after business coach, keynote speaker and training facilitator.

'Toby is the best all round conference MC and facilitator in Australia today.'

Carson White, ICMI Speakers & Entertainers

Achieving the accolade of being known as Australia's #1 Business MC is not something that happens easily. Toby's entire focus in his role as MC is to make you and your organisation not only look good, he'll make you look great.

You're in safe hands with Toby

30 years of experience have made Toby the most trusted conference professional. He combines the roles of consultant, keynote speaker, sales person, manager and facilitator into his role as an MC. Being expert in a number of industries and well-versed in most of the rest, he's more than just intros and housekeeping. He will capture and motivate audiences by ensuring that the key messages from each session are highlighted and linked with each other and with the theme of the conference, and that conference strategies and desired outcomes are consistently reinforced.

Toby's expert handling of a multitude of international celebrities, sports stars and politicians makes him the number one choice to introduce and interview VIP guests. In recent years, Toby has interviewed Sir Richard Branson, Sir Peter Cosgrove, Rudy Giuliani, Tony Abbott, Nick Green, Julia Gillard, Condoleezza Rice, Andrew Demetriou, John Howard, Mark Bouris, Nicole Livingstone, Matthew Pavlich and Brooke Hanson, just to name a few.



Toby's thoughts on the role of an MC

- Talk business but don't be an economist
- Be funny but don't be a comedian
- Play a role but don't be an actor
- Manage protocol and content flow but don't be inflexible
- Look good by making others look great

"You not only did a great job, you made our country look professional in front of a global leader"

Alisa Camplin, Winter Olympics Gold Medallist
(after Toby interviewed Dr Condoleezza Rice)

The Toby difference

One of the main ways Toby prepares in his role as MC for a conference is in the many hours of research he does on the industry, the organisation and any products. He'll have enough knowledge to make supportive comments or to challenge them in a panel discussion or interview. It's about knowing the industry or product or company without passing himself off as an industry expert.

Toby goes the extra mile to give that little bit extra, whether it be creating a slideshow of conference photos, helping out with presentations or coaching nervous presenters. He has been described as "a link presenter" as he often adds content value in addition to the seamless management of the conference program. This also includes bringing his own in-ear audio so that he can communicate with the sound engineer and stage manager to ensure timekeeping and communication is always spot on.

Toby speaks on a huge range of topics, but of special note is his expertise in the following areas:

Facilitation Topics

- Assertiveness
- Business Leadership
- Communication Skills
- Consulting Skills
- Customer Service
- Facilitation Skills
- Leadership Skills
- Motivation
- Negotiation Skills
- Networking
- Objection Handling
- Personality Type Session
- Presentation Skills
- Sales Skills
- Questioning Techniques
- Time Management
- Team Building
- Telephone and Service Skills

Keynote/MC Expertise

- ICT
- Medical research
- Retail
- Telecommunications
- Cloud Computing
- NBN
- Sales Optimisation
- Technology



"Is there an MC in Australia that works harder than Toby Travanner? Clients often don't see how much work goes into running a successful conference. From 6.00 am to midnight there's a reason that Toby is Australia's most in-demand MC. Cool, calm, professional, great sense of humour, humble and perfect for your next event or conference."

Steve Van Aperen

"He was dynamic, captivating and engaging which ensured that EVERYONE maintained focus. He was flexible and happy to bend with the breeze when asked to add/delete items to/from the agenda."

Tim Worner, CEO - Seven Network Australia

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AUSTRALIA'S #1 BUSINESS MC